



## Recruitment isn't about being picked from a line-up

### Patent Attorneys, Electronics/Telcos/Physics, London

We all know that attorneys with a technical background in telecommunications, electronics, physics or computer science are in huge demand. So why not just approach firms directly? Why use a recruiter at all? Well, and we think this is important, if you want to know how far to push and when not to in securing the best deal, or you want an outsider view on what a firm's culture is like, or you simply want someone to manage the organisation and administration of looking for a new job so you are not constantly doing that instead of working, then we can help. We can't go to the interviews for you but we can tell you how to handle them and make sure you get everything you deserve (and maybe a little that you don't).

### Finalist Patent Attorney, Electronics, Yorkshire

Yorkshire has a strong and growing base of patent attorney firms and as consequence finding new recruits for the region is paramount. This means that salaries are the same (and sometimes higher) than what you would earn in London, but you also may well benefit from greater flexibility and certainly a lower cost of living. In terms of clients, many of the world's leading electronics companies use firms that are based in Yorkshire but in addition to international work you will also be more connected to the local community so you will get the chance to partner with businesses at the early stages of their development.

### Senior Associate, Electronics/Engineering, Birmingham

You may already be a Senior Associate struggling for recognition or you may be looking to step into the position but for one reason or another have been overlooked up until this point. Either way there's a real opportunity to make your mark at this firm. There's a ready-made portfolio waiting for you, an individual business development budget to help you grow it further, and a space at the table when you're ready to take on management level responsibilities.

### Newly Qualified Patent Attorney, Life Sciences, London

Fancy working in some pretty impressive surroundings? This firm boasts an inspiring office space, and the work isn't all that bad either. They are a full service offering so chances are you will be working with a whole host of IP, tech and media specialists, and have access to an interesting and challenging portfolio of high value litigious work. Don't worry though, the targets are wholly achievable and you are encouraged to have a life outside of the office.

### Associate Patent Attorney, IT/Software, South West

This firm puts its employees first. They want to make sure that you are given ample opportunities to progress based on merit and not on office politics; they want to ensure that you are rewarded for what you contribute by seeing a generous percentage return back to you from your billing figures; and, they want to help develop your career by supporting your interests and encouraging your initiative.

### Trainee Patent Attorney, Mechanical Engineering, Midlands

In theory at least, with most patent attorney positions you know where your goals probably are. Trainee, then Associate, Senior Associate then Partner. But do you really know how you will get there? How long it will take? What will be expected? If you think you would appreciate some real clarity then we think you would value this firm's approach. They'll tell you when, how and why so you can plan your future knowing what will be possible.

### Finalist Patent Attorney, IT&E, London

Not all of the larger firms fall in to the same trap of becoming a faceless machine. There is a real sense of a shared identity at this firm, with all of their attorneys believing in and working towards the same goals. You will have the opportunity to work in a variety of cross departmental teams, giving you access to a huge range of technologies, and work directly with clients across the UK, Europe, the US and Asia.

### Qualified Patent Attorney, Electronics/Telcos, Midlands

Wondering if there really is life for a patent attorney outside of London? Or perhaps you're already in the regions and just fancy a change of office scenery? You'll get all the same perks and then some with this firm. They encourage their attorneys to be fully independent, offer secondments and extended travel to clients and conferences, and have a gap ready and waiting for the next generation of Partner.

### Recently Qualified Patent Attorney, Chemistry, Cambridge

A large firm with a growing presence in Cambridge is looking to recruit a future leader into their Chemistry team. Take on supervisory duties from early on and represent the firm at leading industry events. You will be encouraged to take part in extracurricular activities to further your development, and have access to the full support and knowledge of a well-established and solid network of fellow fee earners, administrative staff and management personnel.

### Trade Mark Attorney (any level considered), Manchester

This is a super opportunity for a trade mark attorney to move within or to Manchester. The firm we are recruiting for are highly entrepreneurial but collegiate, and they have an excellent support structure. They have many experienced attorneys you will benefit from working with and they are keen to fund and develop any new initiatives you may have to help them grow their business. Ideally the firm are considering candidates from finalist up to 2 years' PQE but they are pragmatic and very open minded if you do not fit into these criteria.

### Trainee Patent Attorney, Electronics, London

Work to live rather than live to work at this relaxed firm in London. The training is tailored to each individual, with a mixture of experiential learning, CPD activities, conferences and discussion sessions with your supervisor and peer group all contributing to your ongoing development. Clients are an eclectic mix of established names and 'up and comers', and originate from all over the world, in particular Japan and the US.

### Part Qualified Patent Attorney, Physics or Engineering, Bristol

Join a highly progressive firm with an excellent bonus scheme at all levels. Career development is supported through not only excellent training but an approach that gives trainees a very well-rounded experience early on. The client base is broad in scope and has fluidity which should allow you to follow your technical interests.

For more information or to apply to any of these roles speak to Pete Fellows or Philippa Holland on 0207 903 5019 or email: [contact@fellowsandassociates.com](mailto:contact@fellowsandassociates.com).

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